



All Things Real Estate

November 2021

Dear Clients and Friends,

As we enter the holiday season, which for many of us means precious time spent with family and friends, I wanted to reflect on a common theme that is present in many of my newsletters, and that is one of gratitude. Not a day goes by that I'm not thankful for each of you and your continued and repeat trust in me when assisting you in a purchase or sale.

Many of you have entrusted me to guide you through not one but multiple real estate transactions and I am deeply thankful not only for the business but for the relationships that we have built all along the way of my 35+ year real estate career. I'm also incredibly thankful to be doing what I love in our wonderful city of Sarasota and it seems as if everyone else in the country is now starting to realize why our town is just so special!

Check out a video I took from my bridge walk last week, just so thankful to enjoy this view everyday!



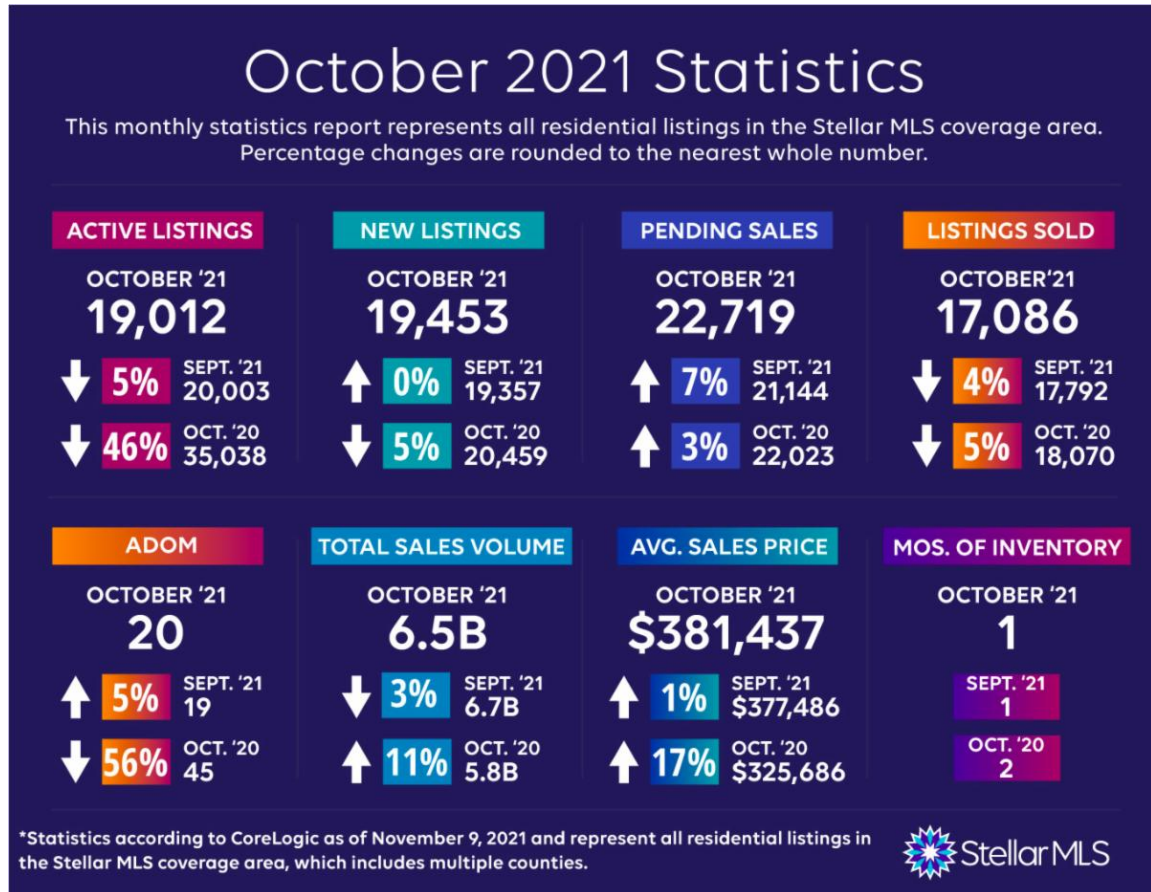
That said, take a look at the below statistics...all of the data seems to suggest that we are no longer in our "quiet period" here in beautiful and sunny Sarasota.

"The market has taken a very typical breather through the late summer but we're still most likely in the 'calm before the storm. The same factors that have made this year one of the busiest on record are still in play, and prices will almost certainly be driven higher by a very limited supply of homes," said 2021 RASM President Alex Krumm.

And when we look ahead towards 2022 Krumm had this to say, "This year, our market was driven by a tsunami of buyers who wanted to own real estate," added Krumm. "Next year we'll still have the buyers, but this time, there aren't enough homes to sell to them—and we won't be able to build enough homes to assuage the pressure. The forecast is very, very strong for higher prices in 2022."

Read on to get a sneak peak of an exciting listing located West-of-Trail that is new to the market.

October 2021 Statistics from Stellar MLS



On a personal note, A dear friend of mine sent me a video of her granddaughter crawling through 2 cushions set up in an inverted V which I would best describe as a makeshift tunnel with a vaulted ceiling (if you are baby sized). Made me reminisce about the days when I was a child and loved to make a "fort" out of bed sheets that were set up to bridge the gap between twin beds.

Was the fort construction the initial seed of my real estate career? Whether assisting first time home buyers or repeat clients who have exceeded their 10th transaction with me (yes that is really true!), our dream home takes so many shapes and sizes from the "fort" made of sheets to the 1 bedroom home to the estate home. Each has different rewards and challenges, learning opportunities, and great satisfaction. Thanks for the opportunity to assist with your "fort". It is a privilege.

Happy Thanksgiving!

- Lenore

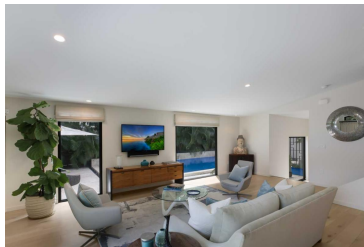
Just Listed

WEST OF TRAIL - FEATURED LISTING



1957 LINCOLN DRIVE | SARASOTA, FL 34236
3BR/3BA | Sarasota | Single Family | \$2,475,000

Welcome home to this 3 bed, 3 full bath sprawling, mid-century modern luxury canal/pool home, poised on the Hudson Bayou and completely renovated utilizing the finest in finishes, fixtures and materials...located West of Trail in the sought-after Southside School district. The open concept residence was completely reimagined and redesigned with casual elegance and easy living in mind and boasts the highest quality details and luxury finishes throughout. The residence is located in the premier neighborhood of Avondale, which is a short walk or bike ride to the restaurants, shops and cafes of Southside Village, and close to #1 rated Siesta Key Beach, Sarasota Bayfront, Sarasota Memorial Hospital, Selby Gardens, and the culture and restaurants of Downtown Sarasota.



Experience the delightful breezes in a setting that embodies the true feeling of the spectacular Gulf Coast!

Future Listings

OTHER GREAT LISTINGS COMING SOON

- THE BEACHES ON LONGBOAT KEY
- TOSCANO ON GOLDEN GATE POINT

PLEASE CONTACT ME FOR YOUR PRIVATE SHOWING.

November Lifestyle And Real Estate News

THANKSGIVING TRADITIONS

23 Thanksgiving Tradition Ideas for a Stress-Free, Gratitude-Packed Holiday

Make sure it's your most memorable holiday season yet. By Meg Donohue and Lauren Hubbard

Sneak Peek: A Mixed-Use Project in the Rosemary District

The project, Zahrada II, includes 18 residences and four retail spaces, and is slated to break ground in January. By Kim Doleatto

Sarasota's Luxury Real Estate Market Is Booming

In a recent wealth and luxury real estate report, Sarasota was named among top three "Power Players." By Kim Doleatto

Market Update, From Drayton Saunders, President of Michael Saunders & Company



Our region continues to be named as one of the top choices for owning a home. Highly taxed states like New York, Illinois and California continue to show high levels of interest among individuals desiring the home of their dreams along Florida's Gulf Coast.

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